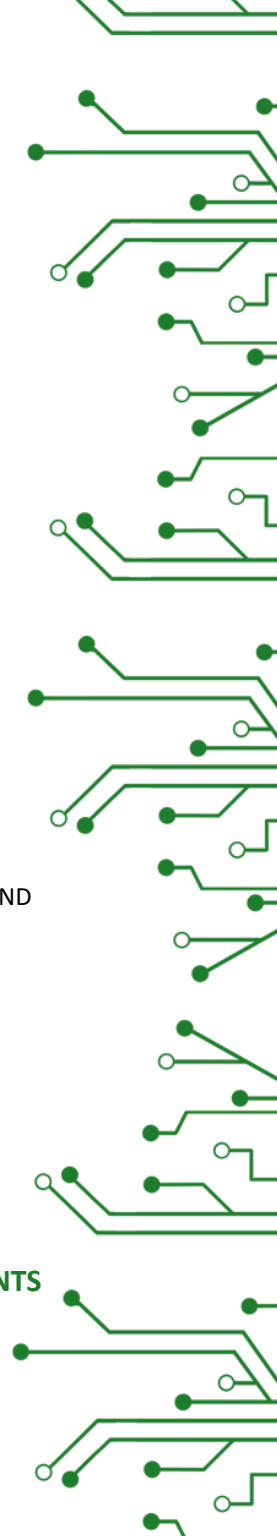


BOTICARD ANNUAL REPORT 2020



BUILDING DIGITAL COMMUNITIES THROUGH OPTIMAL
RESOURCES AND TECHNOLOGY-DRIVEN INITIATIVES

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ABOUT THE COVER

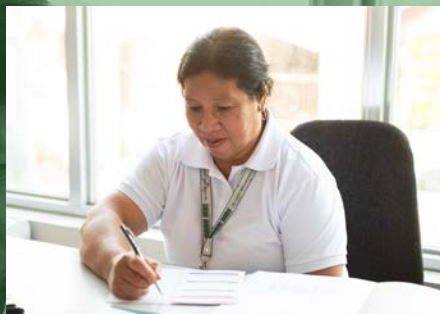


For the last nine years, BotiCARD has been supporting marginalized women and their families by providing quality and affordable medicines and health services that will help achieve a vibrant community. As a new era approaches and a New Normal begins, we continue our mission to eradicate poverty armed with optimal resources that will help us achieve our ultimate goal. This 2020, we chose a new path paved with innovations that had proven to be effective in our journey to digitalization.

Our cover embraces the technology-driven initiatives of BotiCARD and addresses the challenges of the pandemic by utilizing key digital strategies to deliver health services especially medicine in the comforts of one's home.

The cover features Lorna Atienza, 62 years old, a former president of CARD MBA, as she holds one of the most important tools BotiCARD has devised this 2020, MedHatid, a hassle-free Messenger-based channel that aims to deliver medicine and other health and hygiene products to our clients. The cover entails that there is no limitation as to who uses this online platform, which can be integrated to the lives of the clients we serve for easier, faster, and more efficient transactions. Be they young or old, anyone can freely use MedHatid as the platform fulfills the goal of BotiCARD to promote quality healthcare in the Philippines, especially for those in the hem of the society. Meanwhile, the icons that emanate from the mobile device symbolize the digital communities that we have built to bridge the gaps in communication and encourage a collaborative approach between the mutually reinforcing institutions.

LORNA ATIENZA
Client



VISION

BotiCARD, Inc. is CARD MRI's champion in providing health care through affordable medicine and health protection to achieve a healthy and vibrant community.

MISSION

BotiCARD is committed to:

- Uplift the quality of health and health services by making affordable and quality medicine available to CARD members, their families, and communities to implement a unique strategy of making a quality, safe, and effective medicines available in the community;
- Be a trailblazer in the promotion of healthcare in the Philippines and other countries by implementing a health protection package and by upholding ethical practices in its desire to provide quality affordable medicines.

PREVAILING IN THE MIDST OF A GLOBAL PANDEMIC

Message from the
Chairperson and President



MS. ROSENDA AQUINO, RPh.
Chairman and President

However, some have managed to keep themselves afloat and even thrived through the pandemic.

Gratefully, BotiCARD, Inc. is one of those institutions which has successfully survived the effects of the pandemic and has continued to provide quality health services to promote quality health care in the Philippines. In fact, one of our best achievements this 2020 is opening our new branch in Oroquieta City, Misamis Occidental on October 19, 2020.

The COVID-19 pandemic has unarguably changed the world. It has made significant impact on individuals and businesses. One major aspect that has been greatly affected by the coronavirus are businesses. From small, single-owned businesses to major corporations, they have all faced a trying time. They have to navigate the financial and operational challenges that the virus has struck while addressing the needs of their people, customers, and suppliers. It is a tough job, and sadly not all businesses have succeeded.

We have continuously distributed affordable, safe, and quality generic and branded medicines, health supplies, and hygiene products, as well as provided health protection for CARD MRI clients and staff amid the global health crisis.

However, unlike some pharmacies which are only limited to selling medicines, we extend our social duty by providing services that cater to CARD clients and the community in a time where we are needed the most. BotiCARD, Inc. continues to offer health support programs which

include continuous health education through over-the-counter health advice for all clients and support to the conduct of health clinics. Other services we offer include home remedies which we make available for CARD members in areas near BotiCARD, Inc. pharmacies. We also have Community Clinics which are strategically positioned to support the sales strategies of each drugstore. Through the clinics, free medical services are provided by the doctors and nurses of CARD MRI under the Microfinance and Health Protection (MaHP) Program. Through this initiative, we are able to reach more CARD clients and staff as well as the residents of the communities near the pharmacies.


We also look out for the welfare of our own staff; thus, we have the Employee Loan Program, where we provide our employees the opportunity to purchase medicines through loans. Through the loan program, our employees have easy access to affordable and quality medicines. We also ensure regular replenishment of medicines and other first aid kits to all CARD MRI offices with our Medicine Replenishment Program.

Aside from providing medicines, we also engage in helping CARD members in times of disasters

through the CARD Disaster Relief Assistance Program by immediately providing packs of first aid medicines during disasters. Finally, as part of the initiative of CARD MRI, an annual flu vaccination program is also implemented to ensure the health and wellness of our staff.

Non-stop service during the pandemic Even though BotiCARD, Inc. managed to keep our pharmacies open, we weren't immune to the obstacles we went through during the lockdown period.

Our staff, in our pharmacies, were more susceptible to get exposed to the virus since they have to deal



We extend our social duty by providing services that cater to CARD clients and the community in a time where we are needed the most.

with customers. Aside from that risk, we also had some difficulty with our mode of transportation because of the government-mandated lockdown, so the delivery of medicines was quite a challenge. There was also a problem with our limited supplies of medicines since our suppliers have also limited stocks. and some of the medicines have increased their prices as well.

Although these challenges imposed a certain anxiety and frustration for the staff, we were able to work things out, even if we have to make some sacrifices. To follow the health and safety protocols, our pharmacies had to work with a skeleton workforce in shifting schedules.


Our staff also distributed necessities during the pandemic. Since we have limited supplies, we tried to suggest to our customers, who are looking for specific brands, alternatives that are similar to what they were looking for. They usually go with our recommendations.

Since alcohol supplies were running out due to high demand, CARD MRI ASTRO Laboratories made their own alcohol, and we distributed it to our clients and our offices.

As the coronavirus pandemic continued to impose a great risk

of grave illnesses to everyone, I realized that health is the topmost priority, especially for my team to be able to continue serving our clients. The staff were encouraged to take vitamins and supplements to boost their immune system.

With some of our services halted, these challenges did not stop us to continue serving our community. We were able to introduce new services to the community with less face-to-face interactions. MEDHATID, CARD e-Pharmacist, and CARD e-Doctor are some of the new services we were able to provide during the lockdown period.



Through all the sacrifices and hardships we have gone through in 2020, BotiCARD, Inc. shows how dedication and hard work can bear the sweet fruits of labor.

MEDHATID is a BotiCARD service that delivers the medicines ordered by our clients or our own staff to their homes. With a minimum purchase of PHP500, delivery is free for the customer. However, our pharmacies can only deliver to communities near our branches. The customer can contact the pharmacy for his or her order, and the payment is done through online transactions. BotiCARD, Inc. also makes use of the smartphone app FoodPanda to help deliver our products as well.

CARD e-Pharmacist and CARD e-Doctor introduces the new way of patient consultation through digital media. Through our Facebook page, our clients can send us a message, voicing out their health concerns, and ask for advice from pharmacists on what medicine to take. This can range from a simple headache to colds and coughs.

Pharmacists are eager to help our customers out, but when it comes to a graver concern or a specific one, the pharmacists reach out to CARD MRI doctors to give them a proper consultation. These doctors can also provide e-prescriptions if a patient needs one in order to purchase his medicine.

Monitoring our daily operations and logistical concerns have also gone digital. Instead of head superiors going to various branches for monitoring, we took advantage of Zoom meetings to send and discuss reports with our respective branch managers. These Zoom meetings make our virtual gatherings more convenient and save transportation costs as well.

These innovations have inspired digital communities to spring up in the form of our clients benefitting from our e-Pharmacists and making the most of other technology-driven initiatives of BotiCARD like MEDHATID to make their lives better and improve their health in the best condition possible. This is proof of how difficult situations can yield fantastic results.

These optimal services will be just as relevant in 2021 as it is now. We are still resuming our CARD e-Pharmacist and MEDHATID services and even extending it further in other branches.

Through all the sacrifices and hardships we have gone through in 2020, BotiCARD, Inc. shows how dedication and hard work can bear the sweet fruits of labor.

A vertical rectangular box with a thin white border and corner brackets. It contains four statistics in white text on a dark green background.

12
BRANCHES

1
WAREHOUSE

1
HEAD OFFICE

43
EMPLOYEES

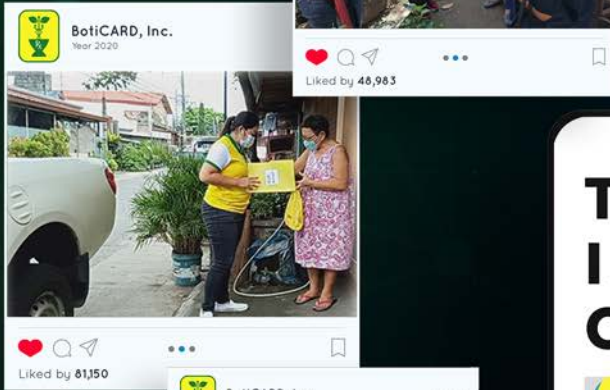
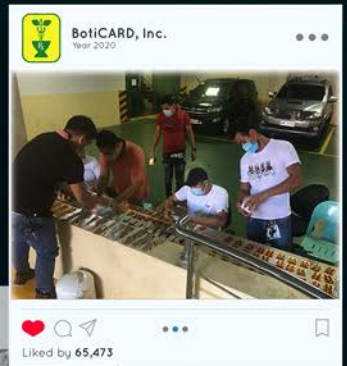


1,274,110
CLIENTS SERVED



2
PARTNERS

2020 IN NUMBERS



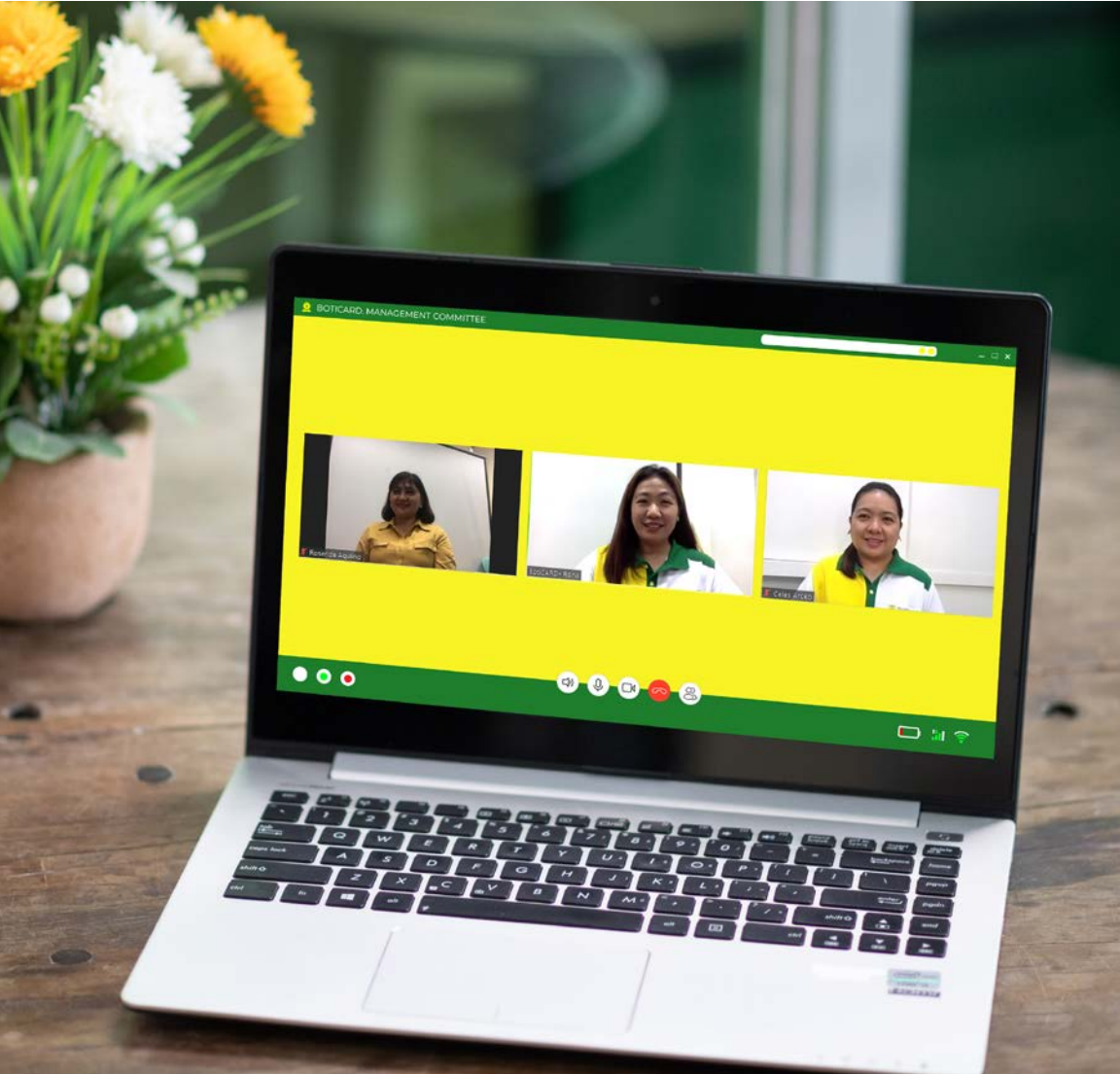
MANAGEMENT COMMITTEE

MS. ROSEDA P. AQUINO, RPh.
President

MS. RONA R. NAVA
Deputy Director for Operations

MS. CELES B. ARCEO
Deputy Director for Admin and Finance





BOARD OF DIRECTORS

MS. ROSENDA P. AQUINO, RPh.
Chairman/ President

MS. MAY S. DAWAT
Vice Chairperson/Corporate Treasurer

ATTY. CLIFFORD C. BURKLEY
Director

DR. KENNETH Y. HARTIGAN GO
Director

MR. ALEJANDRO C. MANGULABNAN
Director

DR. RODERICK BELEN
Director

MR. ARISTEO A. DEQUITO
Ex-Officio Member





OUR AREA OF COVERAGE



**HEAD OFFICE
AND WAREHOUSE**

Sampaloc, Manila

PHARMACY OUTLETS

Dolores Branch

Marquez St., Brgy. Bagong Anyo,
Dolores Quezon

San Pablo City Branch

M. Paulino St., cor. P. Burgos St.,
Brgy. VII-D, San Pablo City, Laguna

Lipa Branch

Claro M. Recto Ave., Brgy. 4, Lipa
City, Batangas

Masbate Branch

Quezon St., Pating, Masbate City,
Masbate

Pinamalayan Branch

Mabini St., cor. Quezon St.,
Pinamalayan, Oriental Mindoro

Tagum Branch

Purok Caimito, Brgy. Mankilam,
Tagum City, Davao Del Norte

Sampaloc Branch

#755, B. Moret St., Sampaloc,
Manila

Legazpi Branch

Jackson Barra Building, Rizal St.,
Extension, Legazpi City, Albay

San Carlos Branch

Bugallon St., San Carlos,
Pangasinan

Davao Branch

Corner Anda & Rizal St., Brgy. 3-A,
Poblacion District, Davao City

Tacloban Branch

#182, Salazar St., Brgy. 43,
Tacloban City, Leyte

Oroquieta Branch

Purok 1, Enerio St., Layawan,
Oroquieta City, Misamis Occidental

INSTITUTIONAL PARTNERSHIP

ZUELLIG PHARMA
GENERIKA

AUDITED FINANCIAL STATEMENTS

2020



BOTICARD INC.

STATEMENT OF FINANCIAL POSITION

			As of December 31	
	Notes		2020	2019
ASSETS				
CURRENT ASSETS				
Cash and cash equivalents	2, 4	P	34,355,502	P 40,827,861
Trade and other receivables - net	2, 5		4,285,882	4,864,613
Inventories	2, 3, 6		12,714,591	8,049,785
Other current assets	7		1,167,855	161,594
Total Current Assets			52,523,830	53,903,853
NONCURRENT ASSETS				
Property and equipment - net	2, 8		1,440,730	1,586,339
Intangible assets - net	2, 9		397,425	661,115
Retirement asset	2, 15		4,337,934	4,289,524
Other noncurrent assets	7		430,763	406,838
Total Noncurrent Assets			6,606,852	6,943,816
TOTAL ASSETS		P	59,130,682	P 60,847,669
LIABILITIES AND EQUITY				
CURRENT LIABILITIES				
Trade and other payables	2, 10	P	2,996,533	P 10,416,129
Income tax payable	2, 17		129,976	672,047
Total Current Liabilities			3,126,509	11,088,176
EQUITY				
Capital stock	2, 11		47,221,375	36,801,300
Retained earnings			8,782,798	12,958,193
Total Equity			56,004,173	49,759,493
TOTAL LIABILITIES AND EQUITY		P	59,130,682	P 60,847,669

See accompanying Notes to Financial Statements.



BOTICARD INC.
STATEMENT OF INCOME

	Notes	For the Years Ended December 31	
		2020	2019
NET SALES	12 P	92,630,508	P 108,456,797
COST OF SALES	6	59,231,840	64,265,635
GROSS PROFIT		33,398,668	44,191,162
GENERAL AND ADMINISTRATIVE EXPENSES	13	14,473,865	17,720,255
SELLING AND DISTRIBUTION EXPENSES	13	11,409,587	13,481,232
OPERATING INCOME		7,515,216	12,989,675
OTHER INCOME - NET	14	727,493	1,535,107
INCOME BEFORE INCOME TAX		8,242,709	14,524,782
PROVISION FOR INCOME TAX	17	2,418,104	3,983,700
TOTAL INCOME	P	5,824,605	P 10,541,082

See accompanying Notes to Financial Statements.



BOTICARD INC.**STATEMENT OF CHANGES IN EQUITY**

			As of December 31	
	Notes		2020	2019
CAPITAL STOCK	11	P	47,221,375	36,801,300
RETAINED EARNINGS				
Balance at beginning of year			12,958,193	6,058,055
Prior period adjustment	2		-	2,283,993
Adjusted balance			12,958,193	8,342,048
Stock dividend declaration			(10,000,000)	(4,099,345)
Cash dividend declaration			-	(1,825,592)
Net income after income tax			5,824,605	10,541,082
Balance at end of year			8,782,798	12,958,193
TOTAL EQUITY	11	P	56,004,173	P 49,759,493

See accompanying Notes to Financial Statements.

BOTICARD INC.**STATEMENT OF CASH FLOWS**

		Years Ended December 31	
	Notes	2020	2019
CASH FLOWS FROM OPERATING ACTIVITIES			
Income before income tax		P 8,242,709	P 14,524,782
Adjustments for:			
Interest income	14	(526,436)	(679,689)
Depreciation and amortization	8, 13	854,982	470,950
Retirement expense	15	134,534	110,620
Actuarial gain on retirement plan	14, 15	(172,799)	(817,003)
Operating income before working capital changes		8,532,990	13,609,660
Changes in operating assets and liabilities			
(Increase) decrease in the amounts of:			
Trade and other receivables	5	578,731	9,132,377
Inventories	6	(4,664,806)	2,294,433
Other assets	7	(1,030,185)	164,334
Decrease in the amounts of:			
Trade and other payables	10	(7,419,596)	(7,872,584)
Net cash generated from (used in) operations		(4,002,866)	17,328,220
Interest income received	14	526,436	679,689
Income taxes paid	17	(2,960,175)	(3,311,653)
Contribution to retirement fund	15	(10,145)	(96,338)
Net cash provided by (used in) operating activities		(6,446,750)	14,599,918
CASH FLOWS FROM INVESTING ACTIVITIES			
Acquisitions of property and equipment	9	(445,684)	(1,191,217)
Acquisition of intangible assets	10	-	(791,072)
Net cash used in investing activities		(445,684)	(1,982,289)
CASH FLOWS FROM FINANCING ACTIVITIES			
Cash dividends paid	11	-	(1,825,592)
Proceeds from issuance of capital stock	11	420,075	3,234,545
Net cash flows provided by financing activities		420,075	1,408,953
NET INCREASE (DECREASE) IN			
CASH AND CASH EQUIVALENTS		(6,472,359)	14,026,582
CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR		40,827,861	26,801,279
CASH AND CASH EQUIVALENTS AT END OF YEAR		P 34,355,502	P 40,827,861

See accompanying Notes to Financial Statements.

BOTICARD INC.

NOTES TO FINANCIAL STATEMENTS

As of and for the years ended December 31, 2020 and 2019

1. Company Information

BotiCARD Inc. (the Company) was incorporated and duly registered with the Securities and Exchange Commission (SEC) on May 20, 2011. The Company is a member of Center for Agriculture and Rural Development – Mutually Reinforcing Institutions (CARD-MRI) and was created primarily to engage in the business of purchasing, delivery and selling prescription drugs, proprietary drugs, and non-prescription medicines and of other merchandise such as grocery items, soda, agricultural and novelty products.

The Company's principal place of business is at 755-B Moret St., Sampaloc, Manila, as amended on April 30, 2018.

The Company has one (1) warehouse and twelve (12) branches, and one (1) warehouse and eleven (11) branches as of December 31, 2020 and 2019, respectively, located in the Philippines.

COVID-19 Impacts and Subsequent Events

Since December 31, 2019 to December 31, 2020, the spread of COVID-19 has severely impacted many economies around the globe. In many countries, businesses were forced to cease or limit operations for long or indefinite periods of time. Measures taken to contain the spread of the virus, including travel bans, quarantines, social distancing, and closures of non-essential services have triggered significant disruptions to businesses worldwide, resulting in an economic slowdown. Global stock markets have also experienced great volatility and a significant weakening. Governments and central banks have responded with monetary and fiscal interventions to stabilize economic conditions. In the Philippines, varying quarantine measures were implemented beginning on March 17, 2020.

The Company's management has assessed and addressed the impacts of COVID-19. As at December 31, 2020, all COVID-19 determinable impacts on the Company's 2020 financial statements that are adjusting events have been adjusted. Other determinable subsequent events that were not adjusting events have been disclosed as needed.

Uncertainties due to COVID-19 still exist as the pandemic continues. It has or may have impacts that are not determinable at this time, hence, are not reflected in the financial statements. Even so, management confirms the validity of the going concern assumption for the Company.

As at December 31, 2019, the Company has determined that the COVID-19 events were non-adjusting subsequent events. Accordingly, the Company's financial position and results of operations as of and for the year ended December 31, 2019 have not been adjusted to reflect their impact.

2. Summary of Significant Accounting Policies

Basis of Preparation

The Company's financial statements have been prepared under the historical cost basis. The financial statements are presented in Philippine peso (P), which is the Company's functional currency. All amounts are rounded to the nearest peso unless otherwise stated.



Statement of Compliance

The financial statements of the Company have been prepared in accordance with the Philippine Financial Reporting Standards for Small Entities (PFRS for SEs) as approved by the Financial Reporting Standards Council, Board of Accountancy and the Securities and Exchange Commission (SEC).

The financial statements as of and for the year ended December 31, 2019 are the first financial statements prepared by the Company in accordance with the PFRS for SEs. In preparing these financial statements, the Company's opening statement of financial position was prepared as of January 1, 2019, the Company's transition date to the PFRS for SEs from the PFRS for SMEs.

Application of the PFRS for Small Entities

The Company's financial statements for the year ended December 31, 2019 are its first annual financial statements under accounting policies that comply with the PFRS for SEs. The Company prepared its opening PFRS for SEs statement of financial position on January 1, 2019, its transition date.

Reconciliations

The following reconciliations show the effect on the Company's equity of the transition from the PFRS for SMEs to the PFRS for SEs as at January 1, 2019 and December 31, 2018, and the Company's profit and loss for the year ended December 31, 2018.

Reconciliation of equity:

	Jan. 1, 2019	Dec. 31, 2018
Capital Stock	P 29,467,410	P 29,467,410
Retained Earnings (RE):		
Total Retained Earnings under PFRS for SMEs	6,058,055	6,058,055
<i>Transition adjustments:</i>		
Derecognition of deferred taxes	745,659	
Reclassification of Remeasurement gain on retirement plan from an OCI equity item to RE	1,538,334	
	<u>2,283,993</u>	
Total Retained Earnings under PFRS for SEs	<u>8,342,048</u>	
Other Comprehensive Income (OCI) equity item (see above)		1,538,334
Total Equity under PFRS for SMEs		<u>P 37,063,799</u>
Total Equity under PFRS for SEs	<u>P 37,809,458</u>	

Reconciliation of profit and loss:

	Year 2018
Total comprehensive income under PFRS for SMEs	P 5,924,939
Nonrecognition of deferred taxes	(418,976)
Net income under PFRS for SEs	<u>P 5,505,963</u>

Explanation of transition to the PFRS for SEs

i. Deferred taxes

The income tax expense includes current and deferred taxes under PFRS for SMEs. PFRS for SEs allows entities not to recognize deferred taxes, which management opted to apply.

ii. Retirement benefit

PFRS for SEs only requires an entity to use the accrual approach in calculating benefit obligations in accordance with Republic Act (RA) 7641, The Philippine Retirement Pay Law, or company policy (if superior than RA 7641). Management believes that the Company's retirement plan, for which actuarial valuation is made as basis of retirement plan accounting, is superior than that required under RA 7641.

Significant Accounting Policies

Presentation of Financial Statements

Financial assets and financial liabilities are offset and the net amount reported in the statement of financial position only when there is a legally enforceable right to offset the recognized amounts and there is an intention to settle on a net basis or to realize the assets and settle the liability simultaneously. The Company assesses that it has a currently enforceable right of offset if the right is not contingent on a future event, and is legally enforceable in the normal course of business, event of default, and event of insolvency or bankruptcy of the Company and all of the counterparties.

Income and expenses are not offset in the statement of income unless required or permitted by any accounting standard or interpretation and as specifically disclosed in the accounting policies of the Company.

Current versus Non-current Classification

The Company presents assets and liabilities in statement of financial position based on current/noncurrent classification. An asset is current when it is:

- i. Expected to be realized or intended to be sold or consumed in the normal operating cycle;
- ii. Expected to be realized within twelve months after the reporting date; or
- iii. Cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least twelve months after the reporting date.

All other assets are classified as non-current.

A liability is current when:

- i. It is expected to be settled in the normal operating cycle;
- ii. It is due to be settled within twelve months after the reporting date; or
- iii. There is no unconditional right to defer the settlement of the liability for at least twelve months after the reporting date.

All other liabilities are classified as non-current.

Cash and Cash Equivalents

Cash includes cash on hand and in bank and is carried in the statement of financial position of nominal amount. Cash in bank represents savings deposit in a bank that earns interest at the respective bank deposit rates.

Financial Instruments

Initial recognition and measurement of financial instruments

An entity shall recognize a financial asset or a financial liability only when the entity becomes a party to the contractual provisions of the instrument.

All financial instruments are initially recognized at transaction price (including transaction costs) unless the arrangement constitutes, in effect, a financing transaction. A financing transaction may take place in connection with the sale of goods or services, for example, if payment is deferred beyond normal business terms or is financed at a rate of interest that is not a market rate. If the arrangement constitutes a financing transaction, the entity shall measure the financial asset or financial liability at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Financial instruments that are debt instruments measured at amortized cost

These are debt instruments, such as receivables or payables, which satisfy all of the following conditions:

- a) Return to the holder is a fixed amount; a fixed rate of return over the life of the instrument; a variable return that, throughout the life of the instrument, is equal to a single referenced quoted or observable interest rate; or some combination of such fixed rate and variable rates, provided that both the fixed and variable rates are positive.
- b) There is no contractual provision that could, by its terms, result in the holder losing the principal amount or any interest attributable to the current period or prior periods.
- c) Contractual provisions that permit the issuer (the debtor) to prepay a debt instrument or permit the holder (the creditor) to put it back to the issuer before maturity are not contingent on future events.
- d) There are no conditional returns or repayment provisions except for the variable rate of return described in (a) and prepayment provisions described in (c).

Debt instruments that meet the conditions above are measured at amortized cost using the effective interest method. Cash and debt instruments that are classified as current assets or current liabilities shall be measured at the undiscounted amount of the cash or other consideration expected to be paid or received (i.e. net of impairment) unless the arrangement constitutes, in effect, a financing transaction. If the arrangement constitutes a financing transaction, the Company shall measure the debt instrument at the present value of the future payments discounted at a market rate of interest for a similar debt instrument.

Classified under financial assets that are debt instruments measured at amortized cost are the Company's 'Trade and other receivables' account in the statement of financial position.

Classified under financial liabilities measured at amortized cost are the Company's 'Trade and other payable' account in the statement of financial position.

Derecognition of Financial Assets and Liabilities

i. Financial assets

A financial asset is derecognized when:

1. the contractual rights to the cash flows from the financial asset have expired or are settled; or
2. the Company transfers to another party substantially all of the risks and rewards of ownership of the financial asset.

ii. Financial liabilities

A financial liability is derecognized when the obligation under the liability is discharged, cancelled or has expired. When an existing financial liability is replaced by another from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such an exchange or modification is treated as a derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognized in the statement of income.

Impairment of Financial Assets

The Company assesses, at each reporting date, whether there is objective evidence that a financial asset or a group of financial assets is impaired. A financial asset or group of financial assets is deemed to be impaired if, and only if, there is objective evidence of impairment as a result of one or more events that has occurred since the initial recognition of the asset (an incurred "loss event") and that loss event (or events) has an impact on the estimated future cash flows of the financial asset or the group of financial assets that can be reliably estimated.

Evidence of impairment may include indications that the borrower or a group of borrowers is experiencing significant financial difficulty, default or delinquency in principal payments, the probability that they will enter bankruptcy or other financial reorganization and where observable data indicate that there is a measurable decrease in the estimated future cash flows, such as changes in arrears or economic conditions that correlate with defaults.

Inventories

Inventories are stated at the lower of cost and its market value. Costs of inventories include all costs of purchase and other costs incurred in bringing the inventories to their present location and condition. The Company's inventories are accounted for on a first-in, first-out basis.

At each reporting date, inventories are assessed for impairment by comparing the carrying amount of each item of inventory (or group of similar items) with its market value. If an item of inventory (or group of similar items) is impaired, the Company shall reduce the carrying amount of the inventory (or the group) to its market value. Market value is determined as the probable selling price to willing buyers as of reporting date. Any decrease in inventories arising from write down of cost to market value is an impairment loss and it is recognized immediately in the statement of income.

Prepayments

Prepayments represent expenses not yet incurred but are already paid in cash. These are measured at the amount of cash paid. Subsequently, these are charged to profit or loss as they are consumed in operations or expire with the passage of time.

Property and Equipment

Property and equipment is carried at cost less accumulated depreciation and any impairment in value.

The initial cost of property and equipment consists of its purchase price, including import duties, taxes and any directly attributable costs of bringing the asset to its working condition and location for its intended use. Expenditures incurred after the property and equipment have been put into operation, such as repairs and maintenance, are normally charged to operations in the period in which the costs are incurred. In situations where it can be clearly demonstrated that the expenditures have resulted in an increase in the future economic benefits expected to be obtained from the use of an item of property and equipment beyond its originally assessed standard of performance, the expenditures are capitalized as an additional cost of the item. All other repair and maintenance expenses are charged to current operations as incurred.

Depreciation is calculated on a straight-line basis over the useful lives of assets as follows:

Leasehold improvement	3 years
Office equipment	3 years
Office furniture and fixtures	3 years
Building	10 years

The useful life and depreciation method are reviewed periodically to ensure that the period and method of depreciation are consistent with the expected pattern of economic benefits from the asset.

If there is an indication that there has been a significant change in depreciation rate, estimated useful life (EUL) or residual value of an asset, the depreciation of that asset is revised prospectively to reflect the new expectations.

When items of property and equipment are retired or otherwise disposed of, their cost and the related accumulated depreciation are removed from the accounts and any resulting gain or loss is included in the statement of income in the year the items are sold or retired.

Fully depreciated assets are still carried in the accounts until they are no longer in use.

Capital Stock

Capital stock is recognized as issued when the stock is paid for or subscribed under a binding subscription agreement and is measured at par value.

Retained Earnings

Retained earnings represents the cumulative balance of periodic net income or loss of the Company, net of any dividend declarations.

Revenue Recognition

Revenue is recognized to the extent that it is probable that economic benefits will flow to the Company and the revenue can be reliably measured, regardless of when the payment was made. Revenue is measured at the fair value of the consideration received or receivable, taking into account contractually defined terms of payment and excluding discounts and sales tax. The Company is acting as a principal in all its arrangement transactions.

Sales

Revenue from sale of goods is recognized upon delivery, when the significant risks and rewards of ownership of the goods have passed to the buyer and the amount of revenue can be measured reliably. Revenue is measured at the fair value of the consideration received or receivable, net of any trade discounts, prompt payment discounts and volume rebates.

Interest income

Interest income on deposits in banks is recognized as interest accrues, taking into account the effective yield of the asset.

Other income

Other income is recognized only when cash is received.

Expense Recognition

Expenses are recognized in the statement of income when decrease in future economic benefit related to a decrease in an asset or an increase in a liability has arisen that can be measured reliably.

Expenses are recognized in the statement of income:

- i. on the basis of a direct association between the costs incurred and the earning of specific items of income;
- ii. on the basis of systematic and rational allocation procedures when economic benefits are expected to arise over several accounting periods and the association can only be broadly or indirectly determined; or
- iii. immediately when expenditure produces no future economic benefits or when, and to the extent that, future economic benefits do not qualify or cease to qualify, for recognition in the statement of financial position as an asset.

Cost of Sales

Cost that includes all expenses associated with the specific sale of goods. Cost of sales includes the purchase price and capitalizable purchase costs less any related purchase returns, discounts and allowances. Such costs are recorded in the statement of income upon recognition of sales.

Retirement Benefits

The Company operates a defined benefit retirement plan which requires contribution to be made to a separately administered fund. The net defined benefit liability or asset is the aggregate of the present value of the defined benefit obligation at the end of the reporting period reduced by the fair value of plan assets (if any), adjusted for any effect of limiting a net defined benefit asset to the asset ceiling. The asset ceiling is the present value of any economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

The cost of providing benefits under the defined benefit plans is actuarially determined using the projected unit credit method.

Defined benefit costs comprise the following:

- i. Service cost
- ii. Net interest on the net defined benefit liability or asset
- iii. Remeasurements of net defined benefit liability or asset

Service costs which include current service costs, past service costs and gains or losses on nonroutine settlements are recognized as expense in the statement of income. Past service costs are recognized when plan amendment or curtailment occurs. These amounts are calculated periodically by an independent qualified actuary.

Net interest on the net defined benefit liability or asset is the change during the period in the net defined benefit liability or asset that arises from the passage of time which is determined by applying the discount rate based on government bonds to the net defined benefit liability or asset. Net interest on the net defined benefit liability or asset is recognized as expense or income in the statement of income.

Remeasurements comprising actuarial gains and losses, return on plan assets and any change in the effect of the asset ceiling (excluding net interest on defined benefit liability) are recognized immediately in OCI in the period in which they arise. Remeasurements are not reclassified to the statement of income in subsequent periods.

Plan assets are assets that are held by a long-term employee benefit fund. Plan assets are not available to the creditors of the Company, nor can they be paid directly to the Company. Fair value of plan assets is based on market price information. When no market price is available, the fair value of plan assets is estimated by discounting expected future cash flows using a discount rate that reflects both the risk associated with the plan assets and the maturity or expected disposal date of those assets (or, if they have no maturity, the expected period until the settlement of the related obligations). If the fair value of the plan assets is higher than the present value of the defined benefit obligation, the measurement of the resulting defined benefit asset is limited to the present value of economic benefits available in the form of refunds from the plan or reductions in future contributions to the plan.

Leases

The determination of whether an arrangement is, or contains a lease is based on the substance of the arrangement and requires an assessment of whether the fulfillment of the arrangement is dependent on the use of a specific asset or assets and the arrangement conveys a right to use the asset. A reassessment is made after inception of the lease only if one of the following applies:

- a. There is a change in contractual terms, other than a renewal or extension of the arrangement.
- b. A renewal option is exercised or extension granted, unless that term of the renewal or extension was initially included in the lease term.
- c. There is a change in the determination of whether fulfillment is dependent on a specified asset.
- d. There is a substantial change to the asset.

When a reassessment is made, lease accounting shall commence or cease from the date when the change in circumstances gave rise to the reassessment for scenarios a, c or d above, and at the date of renewal or extension period for scenario b.

Company as lessee

Leases where the lessor retains substantially all the risks and rewards of ownership of the asset are classified as operating leases. Operating lease payments are recognized as an expense in the statement of income on a straight-line basis over the lease term.

Income Taxes

The Company accounted its income taxes under the taxes payable method. Under the taxes payable method, the Company recognizes a current tax liability for tax payable on taxable profit for the current and past periods. If the amount paid for the current and past periods exceeds the amount payable for those periods, the Company shall recognize the excess as a current tax asset.

The Company shall measure its current tax assets or liabilities using the tax rates and laws that have been enacted or substantively enacted by the reporting date. The Company shall not discount current tax assets and liabilities.

The Company is subject to MCIT as it is on the 4th year of its business operations of which MCIT is 2% of the gross income of the Company at the end of the year. The MCIT is compared with the regular income tax, and whichever is higher shall be the amount of income tax to be paid.

Provisions and Contingencies

Provisions are recognized when the Company has a present obligation (legal or constructive), as a result of a past event, it is probable that an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Contingent liabilities are not recognized in the financial statements but are disclosed unless the possibility of an outflow of resources embodying economic benefits is remote. Contingent assets are not recognized in the financial statements but are disclosed when an inflow of economic benefits is probable.

Foreign Currency Transactions

Transactions in foreign currencies are translated into Philippine peso at exchange rates which approximate those prevailing on transaction dates. Monetary assets and liabilities denominated in foreign currencies are restated at the closing exchange rate prevailing as of reporting date. Exchange gains and losses arising from the settlement and restatement of foreign currency denominated monetary assets and liabilities are recognized in the statement of income.

Events after the Reporting Period

Post year-end events that provide additional information about the Company's financial position at reporting date (adjusting events) are reflected in the financial statements. Post year-end events that are not adjusting events are disclosed in the notes to the financial statements, when material.

3. Significant Accounting Judgments and Estimates

The preparation of financial statements in accordance with PFRS for SEs requires the Company to make judgments and estimates that affect the reported amounts of assets, liabilities, income, and expenses, and disclosure relating to contingent assets and contingent liabilities. Future events may occur which may cause the assumptions used in arriving at the estimates to change. The effects of any change in judgments and estimates are reflected in the financial statements as they become reasonably determinable.

Judgment and estimates are continually evaluated and are based on expectations of future events that are believed to be reasonable under the circumstances.

As of December 31, 2020 and 2019, management assessed that there is no significant judgment exercised in respect to the preparation of the financial statements.

Estimates

(a) Recoverable value of inventories

The Company assesses the recoverable amounts of its inventories at each reporting date. Inventories are assessed by comparing the carrying amount of each item of inventory with its market value. An inventory is written down to the market value when such amount is lower than cost, with the loss immediately recognized in the statement of income.

The carrying values of the Company's inventories are disclosed in Note 6.

(b) Present value of retirement obligation

The cost of defined benefit retirement plan and other post-employment benefits is determined using actuarial valuations. The actuarial valuation involves making assumptions about discount rates, future salary increases, mortality rates and future pension increases. Due to the complexity of the valuation, the underlying assumptions and long-term nature of these plans, such estimates are subject to significant uncertainty. All assumptions are reviewed at each reporting date.

In determining the appropriate discount rate, management considers the market yields on Philippine government bonds with terms consistent with the expected employee benefit payout as of reporting date, with extrapolated maturities corresponding to the expected duration of the defined benefit obligation. The present value of the retirement liability and fair value of plan assets are disclosed in Note 15.

4. Cash and Cash Equivalents

This account consists of:

		2020		2019
Cash on hand	P	396,000	P	210,055
Cash in banks (Note 18)		20,009,289		27,041,074
Cash equivalents		13,950,213		13,576,732
	P	34,355,502	P	40,827,861

Cash in banks earn interest at the respective bank deposit rates. Cash equivalents represent time deposits with terms of 30 to 90 days replacements which bear annual interest rates of 2.5% to 3.5% and 3.0% to 4.5% in 2020 and 2019, respectively.

Interest income earned from cash and cash equivalents amounted to P523,712 and P679,689 in 2020 and 2019, respectively.

5. Trade and Other Receivables - Net

This account consists of:

		2020		2019
Trade receivables (Note 18)	P	4,397,551	P	4,904,274
Other receivables		-		72,008
		4,397,551		4,976,282
Allowance for credit losses		(111,669)		(111,669)
	P	4,285,882	P	4,864,613

Trade receivables are non-interest bearing and are generally payable within 30 to 60 days from the sale of goods. Other receivables are due from the Company's employees in the form of unliquidated cash advances, medicine loans, and health premiums paid by the Company for the employee's dependents.

6. Inventories

This account consists of branded and generic medicines, health and beauty products and other pharmaceutical items which are stated at cost. The estimated market value of the inventories is higher than their historical cost.

		2020		2019
Cost	P	12,854,208	P	8,533,559
Allowance for inventory losses		(139,617)		(483,774)
Carrying value		12,714,591		8,049,785
Market value		30,032,814		14,141,103
Lower of cost and market value	P	12,714,591	P	8,049,785

Inventories recognized as part of cost of sales in the statement of income amounted to P59,231,840 and P64,265,635 in 2020 and 2019, respectively.

		2020		2019
Inventories at beginning of year	P	8,049,785	P	10,344,218
Add/Deduct: Reversals (additions) of inventory allowance		344,157		
Adjusted Inventories at beginning of year		8,393,942		10,344,218
Add: Net purchases		63,552,489		61,971,202
Inventories available for sale		71,946,431		72,315,420
Less: cost of sales		59,231,840		64,265,635
Inventories at end of year	P	12,714,591	P	8,049,785

Movements in the allowance for inventory write-down are as follows:

		2020		2019
Balance at beginning of year	P	483,774	P	483,774
Additions (reversals) during the year		(344,157)		-
Balance at end of year	P	139,617	P	483,774

7. Other Assets

This account consists of:

		2020		2019
Current				
Prepaid tax	P	1,114,101	P	-
Refundable deposits		32,026		32,026
Prepaid expenses		21,728		129,568
Total Other Current Assets		1,167,855		161,594
Noncurrent				
Prepaid expenses		254,255		254,255
Refundable deposits		176,508		152,583
Total Other Noncurrent Assets		430,763		406,838
Total	P	1,598,618	P	568,432

Prepaid tax consists of excess input tax over output tax.

Refundable deposits pertain to initial payments of operating lease arrangements on branch premises and transportation and information technology equipment which are recoverable at the end of the lease term.

Prepaid expenses consist of unexpired insurance premiums for fire and vehicle, and advance rental for the lease of office and branch premises.

8. Property and Equipment - Net

Details of property and equipment - net as of December 31, 2020 are as follows:

	2020					Total
	Leasehold Improvement	Office Equipment	Office Furniture and Fixtures	Building		
Cost						
Balance at beginning of year	P 1,337,526	P 2,287,412	P 200,555	P 561,000	P	4,386,493
Additions	182,791	262,893	-	-		445,684
Disposals	-	(409,193)	(13,400)	-		(422,593)
Balance at end of year	1,520,317	2,141,111	187,155	561,000		4,409,583
Accumulated Depreciation						
Balance at beginning of year	917,865	1,626,040	200,149	56,100		2,800,154
Depreciation	222,004	313,188	1	56,100		591,293
Disposals	-	(409,193)	(13,400)	-		(422,593)
Balance at end of year	1,139,869	1,531,465	186,750	112,200		2,968,853
Net Book Value	P 380,448	P 609,646	P 405	P 448,800	P	1,440,730

Details of property and equipment - net as of December 31, 2019 are as follows:

	2019					Total
	Leasehold Improvement	Office Equipment	Office Furniture and Fixtures	Construction in Progress	Building	
Cost						
Balance at beginning of year	P 1,002,972	P 1,655,415	P 200,555	P 392,700	P -	P 3,251,641
Additions	334,554	688,363	-	168,300	-	1,191,217
Disposals	-	(56,366)	-	-	-	(56,366)
Transfer	-	-	-	(561,000)	561,000	-
Balance at end of year	1,337,526	2,287,412	200,555	-	561,000	4,386,492
Accumulated Depreciation						
Balance at beginning of year	768,899	1,550,376	200,149	-	-	2,519,424
Depreciation	148,965	132,030	-	-	56,100	337,095
Disposals	-	(56,366)	-	-	-	(56,366)
Balance at end of year	917,865	1,626,040	200,149	-	56,100	2,800,153
Net Book Value	P 419,661	P 661,372	P 406	P -	P 504,900	P 1,586,339

In 2019, the construction in progress that amounted to P561,000 has been finished and was transferred to the building account. The building, which is used as a pharmacy, was constructed on land owned by CARD-MRI Development Institute, Inc. (CMDI) which is a related party (see Note 18).

Depreciation expenses are classified as general and administrative expense when the property and equipment are stationed in the head office and classified as selling and distribution expense when the property and equipment are stationed in the various branches.

Breakdown of depreciation expense follows:

	2020		2019	
Selling and distribution expense (Note 13)	P	334,043	P	292,032
General and administrative expense (Note 13)		257,249		45,063
	P	591,292	P	337,095

9. Intangible Assets - Net

The movements in this account follow:

		2020		2019
Cost				
Balance at beginning of year	P	976,109	P	185,037
Additions		-		791,072
Balance at end of year		976,109		976,109
Accumulated amortization				
Balance at beginning of the year		314,994		181,139
Amortization		263,690		133,855
Balance at end of the year		578,684		314,994
Net book value	P	397,425	P	661,115

Amortization expenses are classified as general and administrative expense when the intangible assets are stationed in the head office and classified as selling and distribution expense when the intangible assets are stationed in the various branches. Breakdown of amortization expense follows:

		2020		2019
General and administrative expense (Note 13)	P	263,690	P	81,269
Selling and distribution expense (Note 13)		-		52,586
	P	263,690	P	133,855

10. Trade and Other Payables

This account consists of:

		2020		2019
Financial liabilities				
Accounts payable (Note 18)	P	2,416,750	P	8,055,618
Accrued expenses		411,641		754,611
		2,828,391		8,810,229
Nonfinancial liabilities				
VAT payable		-		978,935
Others		168,142		626,965
		168,142		1,605,900
Total	P	2,996,533	P	10,416,129

Accounts payables arise from purchases of goods and services in the normal course of business. These are noninterest-bearing and are normally settled within 30 to 90 days.

Accrued expenses consist of unpaid professional fees, program monitoring and evaluation, and transportation and travel expenses, accumulated and monetized vacation leave credits, and unpaid bonuses.

Others consist of liabilities due to various government institutions such as withholding taxes, Social Security Services (SSS), PhilHealth and PAGIBIG fund.

VAT payable pertains to the excess of the output VAT from sales over the input VAT from purchases of goods and services.

11. Equity

Capital Stock

The Company's capital stock consists of:

	2020		2019	
	Shares	Amount	Shares	Amount
Common stock - P5 par value, 20,000,000 authorized shares Subscribed	14,081,440	P 70,407,202	12,081,440	P 60,407,202
Subscription receivable	(4,637,166)	(23,185,828)	(4,721,180)	(23,605,902)
Issued and outstanding	9,444,275	P 47,221,375	7,360,260	P 36,801,300

Movements in capital stock follow:

	2020		2019	
	Shares	Amount	Shares	Amount
Capital stock at beginning of year	7,360,260	P 36,801,300	5,893,482	P 29,467,410
Issuances of shares of stocks from settlement of subscriptions receivables	84,015	420,075	646,909	3,234,545
Stock dividends	2,000,000	10,000,000	819,869	4,099,345
Capital stock at end of year	9,444,275	P 47,221,375	7,360,260	P 36,801,300

Dividends

On May 31, 2019, the stockholders approved the declaration of cash and stock dividends amounting to P1,825,592 and P4,099,347 (equivalent to P0.16 and P5.00 per share), respectively, based on Financial Statement Data and Stockholdings Books of Records as of 2019.

On August 31, 2020, the stockholders approved the declaration of stock dividends amounting to P10,000,000, equivalent to P5.00 per share of subscribed common stock based on July 2020 financial statement data.

Capital Management

The Company's capital management aims to ensure that it maintains strong credit ratings and healthy capital ratios in order to support and sustain its business growth towards maximizing the shareholders' value.

The Company considers total equity as its capital. The Company is not subject to any externally imposed regulatory capital requirements.

12. Net Sales

The composition of net sales follows:

		2020		2019
Branch sales	P	17,336,762	P	74,183,151
Head office sales (Note 18)		76,134,668		35,425,980
Gross sales		93,471,430		109,609,131
Sales discount		(840,922)		(1,152,048)
Sales returns		-		(286)
Net sales	P	92,630,508	P	108,456,797

Branch sales pertain to revenue earned through the retail outlets of the Company. Head office sales relate to CARD-MRI Disaster Relief Assistance Program (CDRAP), where the Company supplies medicine and other related goods for disaster relief operations and community health projects of other CARD-MRI entities.

13. Expenses

a. General and Administrative Expenses

This account consists of:

		2020		2019
Personnel expenses	P	5,358,449	P	6,328,506
Information technology		1,967,979		2,152,793
Janitorial, messengerial, and security		1,162,904		1,709,443
Transportation and travel		1,139,026		1,227,976
Professional fees		799,972		165,610
Grants and donations		687,500		-
Program monitoring and evaluation		431,468		871,027
Supplies and materials		414,681		490,542
Seminars and meetings		379,464		2,852,459
Rental (Note 16)		308,066		782,238
Amortization (Note 9)		263,690		81,269
Depreciation (Note 8)		257,249		45,063
Utilities		185,859		112,534
Communication and postage		177,387		117,497
Insurance expense		155,668		4,921
Taxes and licenses		140,391		18,359
Staff training and development		120,167		358,425
Repair and maintenance		93,097		97,757
Advertising and publicity		78,415		28,627
Research and documentation		42,500		30,158
Supervision and examination		10,587		25,729
Membership and dues		3,000		5,446
Representation expense		500		21,706
Others		295,846		192,171
	P	14,473,865	P	17,720,255

Others include burial assistance, penalties, bank charges, and COVID-19 related expenses such as rapid testing expenses, flu vaccination, disinfection expenses, employee's quarantine expenses, and financial assistance to affected employee.

b. Selling and Distribution Expenses

This account consists of:

	2020		2019
Personnel expenses	P 5,491,057	P	6,359,817
Rental (Note 16)	1,610,383		1,415,687
Transportation and travel	899,288		1,234,278
Program monitoring and evaluation	824,774		880,199
Taxes and licenses	499,057		355,130
Utilities	450,817		456,045
Janitorial, messengerial, and security	371,661		307,693
Supplies and materials	373,261		530,776
Depreciation (Note 8)	334,043		292,032
Communication and postage	230,118		213,794
Information technology	202,920		1,148,527
Staff training and development	11,308		69,777
Amortization	-		52,586
Others	110,900		164,893
	P 11,409,587	P	13,481,232

Others include provision for credit losses, insurance expense, repairs and maintenance, and COVID-19 related expenses such as rapid testing expenses, flu vaccination, disinfection expenses, and employee's quarantine expenses.

Personnel Expenses mainly consist of:

	2020		2019
Salaries and wages	P 6,414,045	P	7,969,974
Employee benefits	4,300,927		4,607,729
Retirement benefits (Note 15)	134,534		110,620
	P 10,849,506	P	12,688,323

14. Other Income - Net

	2020		2019
Interest income	P 526,436	P	679,689
Actuarial gain on retirement plan	172,799		817,003
Others	28,258		38,415
	P 727,493	P	1,535,107

15. Retirement Benefits

The Company, CARD MRI Development Institute, Inc., CARD Mutual Benefit Association, Inc., CARD SME Bank, Inc., CARD MRI Insurance Agency, Inc., CARD Business Development Service Foundation, Inc., CARD MRI Information Technology, Inc., CARD Employees Multi-Purpose Cooperative, Responsible Investments for Solidarity and Empowerment Financing Co. (RISE), CARD Bank, Inc., CARD Leasing and Finance Corporation, CARD MRI Rizal Bank Inc., CARD, Inc., Mga Likha ni Inay Inc., CARD MRI Property Holdings, Inc., CARD MRI Publishing House Inc. and CARD MRI Hijos Tours Inc., maintain a funded and formal noncontributory defined benefit retirement plan - the CARD MRI Multi-Employer Retirement Plan (MERP) - covering all of their regular employees and CARD Group Employees' Retirement Plan (Hybrid Plan) applicable to employees hired on or after July 1, 2016. MERP and Hybrid Plan comply with the requirements of Republic Act No. 7641, Retirement Pay Law.

MERP is valued using the projected unit cost method and is financed solely by the Company and its related parties. MERP provides lump sum benefits equivalent to up to 120% of final salary for every year of credited service, a fraction of at least six (6) months being considered as one whole year, upon retirement, death, total and permanent disability, or voluntary separation after completion of at least one year of service with the participating companies.

The date of the latest actuarial valuation report for MERP is December 31, 2020.

The amounts of retirement asset recognized in the statement of financial position follow:

	2020		2019
Fair value of plan assets	P 9,976,238	P	8,826,086
Present value of defined benefit obligation	(4,694,571)		(2,681,086)
Effect of asset ceiling	(943,733)		(1,855,476)
Retirement asset	P 4,337,934	P	4,289,524

The composition of retirement expense in 2020 and 2019 as reported under personnel expenses in 'General and administrative expenses' and 'Selling and distribution expenses' in the statement of income follow:

	2020		2019
Interest income on plan assets	P (510,718)	P	(647,835)
Current service cost	393,927		382,813
Interest expense on retirement obligation	148,532		219,368
Interest on the effect of the asset ceiling	102,793		156,274
	P 134,534	P	110,620

The movements in the fair value of plan assets follow:

	2020		2019	
Balance at beginning of year	P	8,826,086	P	8,365,277
Interest income		510,718		647,835
Return on plan assets		(145,855)		(283,364)
Transfers from the plan		775,144		-
Contributions paid by employer		10,145		96,338
Balance at end of year	P	9,976,238	P	8,826,086

The movements in the present value of obligation follow:

	2020		2019	
Balance at beginning of year	P	2,681,086	P	2,848,939
Actuarial (gains) losses from changes in:				
Financial assumptions		(190,537)		613,489
Experience		(22,572)		(1,366,150)
Demographic assumptions		908,991		(17,373)
Transfers from the plan		775,144		-
Current service cost		393,927		382,813
Interest expense on retirement obligation		148,532		219,368
Balance at end of year	P	4,694,571	P	2,681,086

The movements in the net actuarial gains/losses recognized in Other Income (Charges) - Net follow:

	2020		2019	
Remeasurement gain – change in the effect of asset ceiling	P	(1,014,536)	P	(330,333)
Actuarial (gain) loss – defined benefit obligation		695,882		(770,034)
Remeasurement gain – plan assets		145,855		283,364
Actuarial gain on retirement plan	P	(172,799)	P	(817,003)

The latest actuarial valuation report covers reporting period as of December 31, 2020 and 2019.

The maximum economic benefit of plan assets available is a combination of expected refunds from the plan and reductions in future contributions. The fair value of plan assets by each class as of the end of the reporting period are as follows:

	2020		2019	
Cash and cash equivalents	P	7,191,495	P	7,191,495
Government securities		116,504		116,504
Loan receivables		1,020,296		1,020,296
Mutual funds		50,309		50,309
Other		447,483		447,483
	P	8,826,086	P	8,826,086

All plan assets do not have quoted prices in an active market except for government securities. Cash and cash equivalents are deposited with reputable financial institutions and related parties that are deemed to be standard grade. Loans and receivables, mutual funds and other assets are unrated.

The plan assets have diverse investments and do not have any concentration risk.

The overall investment policy and strategy of the Company's defined benefit plan is guided by the objective of achieving an investment return which, together with contributions, ensures that there will be sufficient assets to pay pension benefits as they fall due while also mitigating the various risk of the plans.

The cost of defined benefit retirement plan as well as the present value of the defined benefit obligation is determined using actuarial valuations. The actuarial valuation involves making various assumptions. The principal assumptions used in determining pension for the defined benefit plans are shown below:

	2020	2019
Discount rate	5.54%	5.54%
Future salary increase	5.00%	5.00%

The sensitivity analysis below has been determined based on reasonably possible changes of each significant assumption on the defined benefit obligation as of the end of the reporting period, assuming all other assumptions were held constant:

Increase (Decrease) in Present Value of Obligation					
2020			2019		
	+100		-100		+100
Discount rates	P (312,978)	P	375,894	P	(312,978) P
Future salary increases	374,105		(3,172,015)		374,105 (3,172,015)

The average duration of the defined benefit obligation at the end of each reporting period is 12.8 years and 12.8 years in 2020 and 2019, respectively.

Shown below is the maturity analysis of the undiscounted benefit payments:

	2020	2019
Less than 1 year	P 107,651	P 107,651
More than 1 year to 5 years	691,899	691,899
More than 5 years to 10 years	1,546,471	1,546,471

16. Leases

Operating Lease Agreement

The Company has 11 and 10 outstanding lease contracts as of December 31, 2020 and 2019, respectively, for the lease of branch premises with original lease terms ranging from three (3) years to five (5) years and are renewable upon mutual agreement.

The distribution of rental expenses is as follows:

	2020	2019
Selling and distribution expenses (Note 13)	P 1,610,383	P 1,415,687
General and administrative expenses (Note 13)	308,066	782,238
	P 1,918,449	P 2,197,925

17. Income Taxes

a. Applicable Rate

The Company is subject to Regular Corporate Income Tax (RCIT). Effective January 1, 2009, in accordance with Republic Act 9337, RCIT rate was reduced from 35% to 30%. The Company is subject to minimum corporate income tax (MCIT), computed at 2% of gross income or to Regular Corporate Income Tax (RCIT), whichever is higher.

b. Optional Standard Deduction

Effective July 2008, Republic Act 9504 was approved giving corporate taxpayers an option to claim itemized deduction or optional standard deduction (OSD) equivalent to 40% of gross income. Once the option to use OSD is made, it shall be irrevocable for the taxable year for which the option was made. In 2020 and 2019, the Company opted to continue claiming itemized deduction.

c. Tax Computation

Regular Corporate Income Tax (RCIT)		2020		2019
Revenue	P	92,630,508	P	108,456,797
Less: Cost of Sales and Services		(59,231,840)		(64,265,635)
Gross Income from Operation		33,398,668		44,191,162
Add: Other income		28,258		38,415
Total Gross Income		33,426,926		44,229,577
Less: Itemized deduction		(25,737,520)		(31,400,525)
Taxable income	P	7,689,406	P	12,829,052
Income tax expense (current) - at 30%	P	2,306,822	P	3,848,716
MCIT - at 2%		668,539		884,592
Total income tax due		2,306,822		3,848,716
Income taxes paid and tax credits		(2,176,846)		(3,176,669)
Income tax payable	P	129,976	P	672,047

d. Reconciliation

Reconciliation between accounting income and taxable income is presented below:

Regular Corporate Income Tax (RCIT)		2020		2019
Accounting income	P	8,242,709	P	14,524,782
Permanent differences:				
Interest income subject to final tax		(526,436)		(679,689)
Fines and penalties		21,543		15,000
Temporary differences:				
Unamortized past service cost		-		(158,510)
Accumulated vacation leave		-		(69,810)
Contributions to retirement fund		(10,145)		(96,338)
Retirement expense		134,534		110,620
Actuarial gain on retirement plan		(172,799)		(817,003)
Taxable income	P	7,689,406	P	12,829,052

The provision for income tax consists of:

		2020		2019
Income tax	P	2,306,822	P	3,848,716
Final tax		111,282		134,984
	P	2,418,104	P	3,983,700

Subsequent Event

On March 26, 2021, the Republic Act (RA) 11534, known as “The Corporate Recovery or Tax Incentives for Enterprises Act” (Create Act), was passed into law. The salient provisions of the Create Act applicable to the Company are as follow:

- Effective July 1, 2020, the corporate income tax rate is reduced from 30% to 20% for domestic corporations with net taxable income not exceeding P5,000,000 and with total assets not exceeding P100,000,000, excluding land on which the particular business entity’s office, plant, and equipment are situated during the taxable year for which the tax is imposed at 20%. All other domestic corporations and resident foreign corporations will be subject to 25% income tax;
- Minimum corporate income tax (MCIT) rate reduced from 2% to 1% effective July 1, 2020, to June 20, 2023;
- The imposition of improperly accumulated earnings is repealed.

The Company assessed the effect of the changes mentioned above on its statement of financial position and statement of comprehensive income as shown below:

	As of December 31, 2020	Effect of changes in tax rates	Adjusted amount based on the reduced tax rates
Statement of Comprehensive Income			
Current tax expense	2,306,822	(192,235)	2,114,587
Net income for the year	5,824,605	192,235	6,016,840
Statement of Financial Position			
Prepaid income tax	1,114,100	62,259	1,176,359
Income tax payable	129,976	(129,976)	-
Statement of Changes in Equity			
Retained earnings	8,782,798	192,235	8,975,033

18. Related Party Transactions

Related party relationship exists when one party has the ability to control, directly, or indirectly through one or more intermediaries, the other party or exercises significant influence over the other party in making financial and operating decisions. Such relationship also exists between and/or among entities which are under common control with the reporting enterprise, or between and/or among the enterprise and its key management personnel, directors, or its shareholders. In considering each possible related party relationship, attention is directed to the substance or the relationship, and not merely the legal form.

Parties are considered to be related if one party has the ability, directly or indirectly, to control the other party or exercise significant influence over the other party in making financial and operating decisions. The Company's related parties include:

- i. key management personnel, close family members of key management personnel and entities which are controlled, significantly influenced by or for which significant voting power is held by key management personnel or their close family members;
- ii. post-employment benefit plans for the benefit of the Company's employees; and
- iii. other related parties within the CARD-MRI Group.

Transactions with retirement plans

Under PFRS for SEs, certain post-employment benefit plans are considered as related parties. CARD-MRI's MERP is a stand-alone entity assigned in facilitating the contributions to retirement starting 2005.

Remunerations of Directors and Other Key Management Personnel

Key management personnel are those persons having authority and responsibility for planning, directing and controlling the activities of the Company, directly or indirectly. The Company considers the BOD and senior management to constitute key management personnel.

The total remuneration of the members of key management included under 'Personnel expenses' in the statement of income amounted to P3,476,136 and P2,781,023 as of December 31, 2020 and 2019, respectively.

Other related party transactions

Transactions between the Company and related parties within the CARD-MRI, also qualify as related party transactions.

a. Usufruct Agreement with CMDI

On March 15, 2019, CMDI, which is a member of the CARD MRI group of companies, granted usufruct to the Company over a portion of the parcel of land located at Brgy. Mankilam, Tagum City to establish the Company's pharmacy (see Note 8). The usufruct shall continue to be in force until December 31, 2027, unless terminated or extended by the parties. The Company has the right to use and occupy the property for the establishment of its pharmacy only and may enter into any contract that is related only to the establishment of its pharmacy, subject to certain detailed conditions on the use of the property.

The Company assumes full responsibility for the maintenance, repair, and preservation of the property. During the term of usufruct, the Company is responsible for the taxes and other governmental charges that are levied upon the property. At the termination or expiration of the term of the usufruct, the alterations, improvements, additions, and changes, at CMDI's option, become the property of CMDI.

b. Related party transactions and balances as of year end for the years under December 31, 2020 and 2019 are as follows:

				December 31, 2020	
Category	Amount / Volume	Outstanding Balance	Nature, Terms and Conditions		
Stockholder					
Trade receivables		P 865,675	Pertains to the sale of medicines and expenses incurred in community visits.		
Billings	P 29,835,931				
Collections	28,970,261				
Accounts payable		858,254	Pertains to share in expenses and rental payments.		
Charges	1,704,461				
Payments	846,207				
Affiliates					
Cash in bank		22,435,170	This pertains to checking and savings account with an annual interest rate ranging from 0.5% to 4.0%.		
Deposits	83,145,530				
Withdrawals	(74,748,692)				
Interest income	474,818		This pertains to interest earned from the savings account, current account, and time deposits.		
Trade receivables		787,547	Pertains to the sale of medicines and supplies and expenses incurred in community visits.		
Billings	20,421,536				
Collections	19,633,989				
Accounts payable		809,977	Pertains to lease of office computers, vehicle, service charges and share in expenses.		
Charges	10,478,480				
Payments	9,668,503				
				December 31, 2019	
Category	Amount / Volume	Outstanding Balance	Nature, Terms and Conditions		
Stockholder					
Trade receivables		P 538,383	Pertains to the sale of medicines and expenses incurred in community visits.		
Billings	P 47,868,320				
Collections	(53,114,536)				
Accounts payable		780	Pertains to share in expenses and rental payments.		
Charges	780				
Payments	(45,299)				
Affiliates					
Cash in bank		34,735,358	This pertains to checking and savings account with an annual interest rate ranging from 0.5% to 4.0%.		
Deposits	76,073,686				
Withdrawals	(64,465,423)				
Interest income	535,546		This pertains to interest earned from the savings account, current account and time deposits.		
Trade receivables		2,163,400	Pertains to the sale of medicines and supplies and expenses incurred in community visits.		
Billings	40,802,142				
Collections	(40,746,109)				
Accounts payable		78,860	Pertains to lease of office computers, vehicle, service charges and share in expenses.		
Charges	78,260				
Payments	(3,349)				
Finance lease payable			Pertains to lease of office computers.		
Additions					
Payments					
Interest expense			Pertains to interest on finance lease liability		
Retirement plan			Pertains to the funded and formal noncontributory defined benefit retirement plan of the Company that is handled by CARD MERP (see Note 15)		
Contributions					

19. Approval of the Issuance of the Financial Statements

The accompanying financial statements of the Company were reviewed and approved for issuance by the Company's Board of Directors on March 26, 2021.

20. Supplementary Information Required by the Bureau of Internal Revenue (BIR)
I. Revenue Regulation No. 15-2010

On November 25, 2010, the Bureau of Internal Revenue (BIR) issued RR 15-2010 prescribing the manner of compliance in connection with the preparation and submission of financial statements accompanying the tax returns. It includes provisions for additional disclosure requirements in the notes to the financial statements, particularly on taxes, duties and licenses paid or accrued during the year.

Value Added Tax (VAT)

The National Internal Revenue Code of 1997 also provides for the imposition of VAT on sales of goods and services. Accordingly, the Company's sales are subject to output VAT while its purchases from other VAT-registered individuals or corporations are subject to input VAT. VAT rate is 12.0%, effective February 1, 2006. The Company's application for VAT registration has already been approved on May 6, 2013.

The total Output VAT declared in the Company's VAT returns filed in 2020 amounted to P10,876,119

Details of the Company's input tax claimed are as follows:

Balance at beginning of the year	P	-
Current year's purchases of:		
Goods (Domestic)		5,778,562
Services		1,018,049
Total input VAT available		6,796,611
Less: Output VAT		10,876,119
VAT Paid/remitted	P	4,079,508

Other Taxes and Licenses

The components of 'Taxes and licenses' follow:

Business permits and licenses	P	333,961
Others		39,529
	P	639,448

Withholding Taxes

The taxes withheld paid and accrued which are reported as part of others under 'trade and other payable' as of December 31, 2020 are as follow:

		Paid		Payable
Withholding tax on compensation and benefits	P	57,370	P	-
Expanded withholding tax		800,643		134,672
	P	858,013	P	134,672

Tax Assessments and Cases

The Company received from BIR a Letter of Authority (SN: ela201200049462/LOA-055-2019-00000167) dated August 29, 2019 from BIR for the investigation of all internal revenue tax liabilities for the period January 1, 2018 to December 31, 2018. On September 24, 2020, the Company received a preliminary assessment notice. As of December 31, 2020, this is still pending with the BIR.

The Company received from BIR a Letter of Authority (SN: ela201500002237/LOA-055-2020-00000169) dated August 27, 2020 from BIR for the investigation of all internal revenue tax liabilities for the period January 1, 2019 to December 31, 2019. As of December 31, 2020, this is still pending with the BIR.



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